Priyanka Laghari

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Director / Senior Technical Program Manager

Global Strategy and Operations | Priority Partnerships | Data Center Development | Business Intelligence (BI) | Product Management

Empowering and enterprising leader with substantial history of helping Fortune 500 companies retain market leadership through emerging technologies, data-driven insights, high-impact business processes, and digital transformations. Respected for progressing teams beyond their comfort zones to turn around stalled projects and deliver exceptional results. Consistent track record of delivering game-changing business solutions. Respected for getting things done quickly and correctly while managing major implementations.

Renowned for spearheading Top Four's largest business and tech transformation:

- Lowered expenses $60M by building new ERP system.
- Established PMO, COE, and in-house training center.
- Voted MVP by C-suite for driving cultural change.
- Saved $35M through digital transformation and artificial intelligence.
- Revolutionized brand by opening SaaS and IaaS services to customers.
- Cut IT development costs 30% by stopping repeated redevelopment.
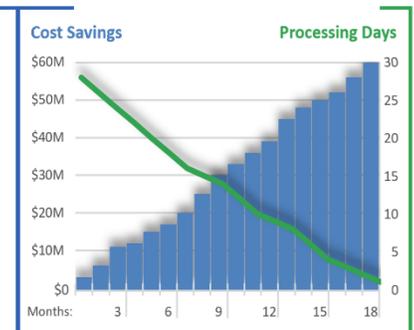
Professional Experience

Top Four Consulting: Information Technology Advisory SAP, New York, NY

Role	Direct Reports	Indirect Reports	Budget
Senior Associate Director (11/2019-06/2021):	Direct Reports: 50	Indirect Reports: 250 On-Shore & Off-Shore	Budget $90M
Associate Director (04/2016-11/2019):	Direct Reports: 20	Indirect Reports: 40 On-Shore & Off-Shore	Budget $15M
Assistant Director (04/2010-04/2016):	Direct Reports: 12	Indirect Reports: 20 On-Shore	Budget $10M

Served as Top Four's chief data, reporting, deployment, and infrastructure architect. Provided thought leadership to C-suite executives while strategizing the implementation of emerging technologies. Optimized customer success in Global 360 accounts from consumer products, aerospace, defense, healthcare, and agriculture industries. Trusted to turn around under-performing projects. Steered the full project life cycle for technical infrastructure deployments, enterprise solutions, and system integrations. Built, led, and drove cross-functional teams of engineers, partners, and developers to peak performance levels. Managed $90 million P&L.

Led Top Four's largest business and technology transformation.

- **Slashed $60 million in unnecessary costs and shrank wait times from 4 weeks to 1 day** for accessing critical data by consolidating 8 disparate networks into a centralized enterprise system. Ensured readiness across all functions from the very first day.

- **Won Best Execution Award and voted MVP by client/internal C-level executives** for driving fundamental cultural change; enabled Top Four to manage highly complex projects. Radically improved brand, tech infrastructure, and data governance.

- **Reduced total cost of ownership (TCO) by $45 million across the business in 5 years** with a long-term IT deployment strategy. Designed roadmap for vendor selection, cross-functional integration, improved data analytics, and future-focused workforce.

New Internal Business Introductions:

- **Project Management Office (PMO):** Expanded organizational capabilities and clarified IT governance/roles across the business.
- **Center of Excellence (COE):** Improved project and budget management, as well as the tracking of IT spending habits.
- **In-House Training Program:** Saved $600,000/year in external training costs while developing workforce of the future.
- **Outsourced Infrastructure Support:** Accelerated development of go-to-market tools while reducing hardware needs.
- **Data Center Realignment:** Supported big data analytics and statistical modeling as improvements beyond data-hosting needs.
- **Disaster Recovery (DR):** Enabled quick DR solutions through integration with near shore and co-located data centers.

Notable Client Success Stories:

$20 Billion Agricultural Company

- **Saved client $12+ million in development costs** by automating data management, creation, and uploading processes.
- **Designed ERP strategy for emerging technologies;** integrated customer experience (CX) hub and SAP reporting systems.
- **Slashed on-site labor expenses 35%** by directing Managed Services division and accelerating offshore development.

$25 Billion Enterprise Software Company

- **Opened revenue streams with new software/infrastructure subscription services.** Enabled on-demand data analytics.
- **Addressed go-to-market needs in record time** while developing Covid-19 dashboard for global supply chain.

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Client Successes Continued

$60 Billion Global Aircraft Manufacturing Conglomerate

- **Realized 50% cost-cutting opportunity.** Implemented mobile app platform that enabled quick turnaround on travel arrangement, leave management, and procurement process approval.

$75 Billion Multinational Consumer Goods Corporation

- **Improved solutions integration** after trimming software licensing costs and streamlining infrastructure.
- **Boosted system performance, automation, and regulatory compliance** by forming Operations Excellence team.

Notable Internal Business Wins:

- **Lowered TCO of IT infrastructure by 55%, realizing $35 million in savings,** by strategizing massive digital transformation and integration with emerging technologies such as machine learning and artificial intelligence (AI).

- **Cut IT development costs by 30%, saving $22 million, and decreased development timeframes during software upgrade.** Stopped repeated redevelopment, introduced standard functions, and led team to build custom applications only when needed.

- **Slashed $7 million in annual Managed Services costs** by enabling robotic process automation (RPA) for enterprise resources planning (ERP) system and user interfaces. Decreased financial close time 60% by implementing new automation solution.

- **Distinguished Top Four** by championing groundbreaking subscription software (SaaS) and infrastructure (IaaS) services.

Big Four Accounting: Information Technology Advisory SAP, New York, NY

Senior Audit Associate (10/2010-04/2010): ☐ Temporary Role ☐ Budget $5M

Mitigated risks for diverse clients while overseeing ERP system audits. Improved auditing governance, risk management, system access/authorization, transaction security, and SOX compliance for discerning customers. Expertly managed all aspects of client engagements including billing, status reporting, and PMO leadership; assisted clients in vendor selection. Leveraged leadership experience to effectively collaborate with APAC and EMEA teams/users at client companies around the world.

- **Boosted efficiency** by automating transaction code validation processes and developing standard templates for audit reports.
- **Improved security of global software company** by reducing access to critical codes/data from 300 personnel to 40.

ABC North America: Information Technology Advisory SAP, Dallas, TX

Senior Audit Associate (05/2009-09/2010): ☐ Temporary Role ☐ Budget $2M

Drove innovation and performance improvement. Implemented payment tool and integrated tax software into SAP ERP systems. Developed RICEFW objects to improve reporting and system debugging. Outlined technical specifications and conducted user testing.

- **Reduced data collection wait times from 2 weeks to 3 days.** Fixed integration issues by building middleware applications.
- **Won "Out-of-the-Box Thinker" Award** for creating company's first-ever data automation process for financial closings.

Credentials & Education

Certified SAS Programmer

Master of Business Administration (MBA), Business Intelligence (05/2009) | Jindal School of Management, University of Texas at Dallas
Master of Science (MSc), Biomedical Engineering (05/2003) | University of Texas at Arlington
Bachelor of Science (BSc), Biomedical Engineering (05/2000) | New York University

Technical Skills

Enterprise Resource Planning (ERP): SAP ECC, S/4 on HANA | **Databases:** MS SQL Server | **Cloud:** SAPHEC, AWS, Azure | **Business Intelligence (BI):** BW/4HANA, BOBJ, BODS, Power BI | **Master Data Management (MDM):** MDG, Information Steward, Syniti, Winshuttle | **Internet of Things (IoT):** Leonardo | **Programing:** Java, J2E, EJB, JavaScript, Python | **Platform & Operating Systems (OS):** Windows, Linux, VMWare | **Additional:** Spotfire, Google Analytics, Tableau, YouTube, Chrome, Android

Additional: Volunteer at Manhattan Blind School for Girls | Fluent in English, Hindi, Marathi, and Tamil

Résumé Strategy

I am especially proud of this résumé, which has only been slightly altered from the original. My client used this résumé to obtain interviews at several of the nation's top consulting firms, and ultimately landed an executive position in Google's Customer Success division. She was frequently complimented on not only the content of her résumé, but the appearance of it as well.

Since her ultimate goal was to get a job at Google, I studied Google's resume submission preferences, and made sure she had a GitHub link in her header.

Directly beneath the introductory paragraph, I added a powerful achievement list to highlight her incredible, yet varied accomplishments.

My client worked within the same "Big Four" company since 2010. Many of her projects overlapped job titles, and quite frequently she would forget which accomplishment pertained to each position. Since her job titles were very similar in nature, and only grew in terms of leadership scope, I listed them all in the same section to spotlight her progressive leadership. For her current company, I developed a chart to showcase the impact of her enterprise system redesign.

Her two other employers only hired her to complete brief contracts, so I made sure to change the job title formatting to clarify that the roles were temporary multimillion-dollar projects.

This résumé was designed to be completely ATS friendly. All headers, sub-headers, and graphs are simply PNG images that are set behind the text. Each of these elements disappear in ATS systems.