



GLOBAL SUPPLY EXECUTIVE

Increasing profitability through world-class supply and logistics leadership

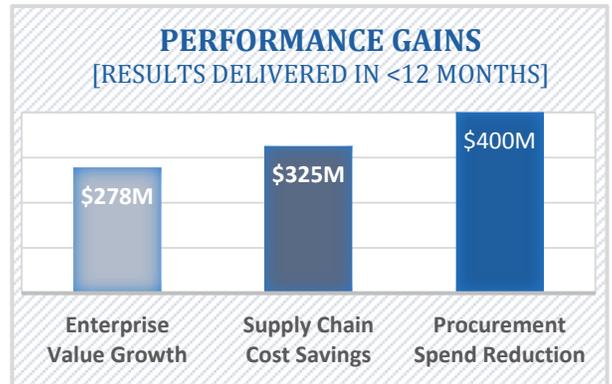
Master change maker recognized for magnifying enterprise value and improving supply continuity for global sourcing and procurement organizations with >\$1B in inventory

Business Authority & Influence

BOTTOM-LINE IMPROVEMENT: Designed robust, scalable supply infrastructures with the heft and reliability to support fast-paced growth—up to 301% in three years.

FORTUNE 50 LEADERSHIP: Eclipsed profit expectations for Walgreens and other pinnacle companies by overhauling supply operations in North America, Latin America, Europe, and Asia.

SUPPLY & PROCUREMENT TRANSFORMATION: Pioneered new approaches—outside of industry norms—and amassed top-caliber teams to rapidly turn around negative performance trends.



“Pete turned our haphazard supply chain into a well-oiled machine.” EVP Global Supply, ABC Company

CAREER HISTORY & VALUE IMPACT

BOOZ ALLEN HAMILTON

Chief Procurement & Analytics Officer | 2012 to Present

Built a team of elite executives to stabilize and expand the procurement practice for world-leading advisory firm. Mobilized international consultants to deliver advanced, analytical supply chain and procurement solutions, increasing business value and improving the bottom line for *Fortune 500 firms such as Kraft, Motorola, Nestlé, and Pfizer*.

- **Reduced annual procurement spend \$400M** and averted crisis for multinational oil company by conceiving and executing major redesign of global strategic sourcing operations.
- **Captured \$278M in recurring enterprise value** for technology corporation by revamping procurement processes and introducing best-in-class sourcing strategies for direct, indirect, and logistics categories.
- **Decreased supply chain costs \$325M in three years** for “big pharma” company by modernizing systems in global factories, vendor-managed hubs, and materials-management facilities worldwide.

WALGREENS

Executive Vice President, Procurement & Supply Optimization | 2008 to 2012

Tapped by divisional president to advance the company’s evolving technology revolution despite the global economic downturn. Scrutinized processes and eradicated inefficiencies at all stages of the supply chain. Launched holistic turnaround plans and analytics strategies. Mentored 120 senior leaders on three continents.

Revenue	Net Income	Productivity	Safety	Budget Spend
148% Growth	16% Increase	40% Improvement	220% Enhancement	38% Savings

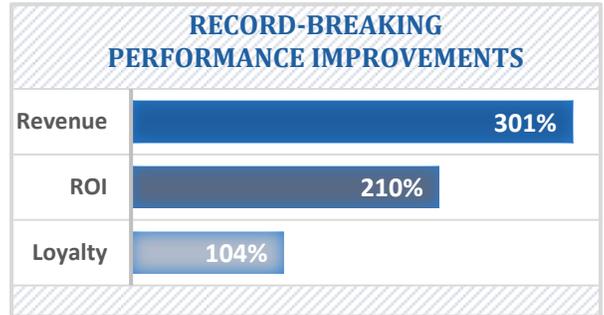
- **Rebuilt the supply chain organization** to enable 148% revenue growth in 24 months.
- **Created a culture of analytics** and doubled down on data tracking and reporting to develop sound, well-informed plans and procedures, reducing on-the-job accidents 220% and boosting productivity 40%.
- **Achieved 100% of procurement key performance indicators (KPIs) for the first time in company history.**

RTG SUPPLY CONSULTING

Partner & Supply Chain Practice Leader | 2004 to 2007

Raised the bar for global corporations by translating business requirements into cutting-edge—often trailblazing—strategic sourcing, inventory optimization, and distribution network solutions. Expanded the supply chain and procurement practice by driving cost-effective business and financial decisions while prioritizing client satisfaction and retention.

- **Tripled revenue and doubled ROI through 360-degree strategic plan** that prompted program, process, and system upgrades across the entire consulting practice.
- **Unlocked \$110M in annual savings** by expediting distribution for 25+ brands and 1,500 locations for the largest retailer in North America.
- **Catapulted business value 113%** for chemical company by implementing best practices that increased fill rates and condensed the supply chain cost structure.



RYDER (HOME DEPOT)

Senior Vice President, Logistics, Procurement & Supply Chain Operations | 2002 to 2004

Provided vision and strategic direction in complex environment that demanded expertise in corporate operations as well as logistics, warehouse, and transportation leadership. Identified performance gaps and bridged workforce differences by balancing a thoughtful, people-oriented management approach with razor-sharp focus on the bottom line.

- **Stopped the bleed of overtime costs** by eliminating forced overtime, revitalizing core training for new employees, and hosting LEAN-based Leader Standard Work Training for the management team.
- **Controlled and allocated resources using LEAN Six Sigma methodologies** to accelerate distribution of \$150M in merchandise to 320+ stores each week.
- **Increased product and delivery reliability from 76% to 99%** by isolating underperformance, conducting data-driven analyses, and executing end-to-end process improvements.

ADDITIONAL EXPERIENCE:

General Manager and Logistics Strategist | JKL Corporation | 1999 to 2002

Logistics Manager | MNO Limited | 1997 to 1999

Established the foundation for success in early purchasing and inventory management roles for RST Incorporated.

“Pete streamlines everything, everywhere. He eliminates waste at every turn.” CEO, RTG Supply Consulting

EDUCATION

Master of Business Administration (MBA)

Rutgers University | Piscataway, NJ

Bachelor of Business Administration (BBA) in Logistics Management

Columbia University | New York, NY

Professional Development:

Leadership Bootcamp | Financial Management | Team Building & Coaching | Situational Leadership
LEAN Six Sigma | Human Resources Management | Emotional Intelligence Coaching

EXECUTIVE RESUME STRATEGY

This client has streamlined supply operations and cut costs for some of the world's largest companies. He's unpretentious, kind, and extremely organized—yet relentless when it comes to improving the bottom line.

To capture attention with top-tier recruiters and employers, I created a highly professional executive presentation with bold metrics. To appeal his orderly and systematic nature, I established a rhythm throughout the document: three statements under Business Authority & Influence, three bullets under each job, and three categories in each graph. The Education section mirrors this pattern as well. Finally, I laced the document with a few words that aren't usually used in resumes such as 'eclipsed' and 'thoughtful' to subtly call out his original perspective and unique personality without diminishing the impact of his presentation.